

Analysis of State-Level Economic Development Contingency Funds
Questions regarding RFP
August 28, 2008

(answers in italics)

- 1 – Do we need to factor in time for Kansas, Inc. to review a draft report prior to the deadline of January 7, 2009? If so, when will a draft report be required?

Yes – Kansas, Inc. will review a draft report prior to the January 7, 2009 deadline. The timing of this review will be contingent upon the contract award date; however, tentatively Kansas, Inc. would like to review the report during December 2008. The exact date will be negotiated with the Contractor.

- 2 – Is the deadline negotiable? The deadline falls immediately after two holidays, which may impede the data collection from other states.

The deadline may be subject to minor negotiation with the Contractor and suggest proposals outline any foreseen modifications to the timeline in the RFP. Kansas, Inc. stresses the relevance of this report is contingent on it being available on or near the start of the 2009 Legislative Session.

- 3 – Is the Statement of Work Flexible? We have concerns that all the components of the statement of work can be completed within the timeframe set forth in the RFP. Of particular concern is the third bullet with regards to overview and analysis of economic development incentives and regulations. This appears to go beyond looking at contingency funds. Can you clarify this bullet point?

The Statement of Work is flexible and suggests proposals outline any foreseen modifications to the Statement of Work specific to this question. The third bullet point “provide an overview of current local, state and federal economic development incentives and tools available in Kansas” is necessary to provide a general understanding of the incentives and tools with respect to developing a state contingency fund. This bullet point is intended to provide a general summary rather than an in-depth analysis, to provide Legislators insight in regards to how the contingency fund would work with respect to other economic development incentives and tools that are available.

- 4 – On page 7 of the RFP it states, “Briefly describe the Contractor’s capacity (including any proposed subcontractors) to successfully complete the proposed work, and identify any relevant work experience with bioscience and technology.” Can you confirm this as a requirement?

This is not a requirement – this sentence should be stated as “Briefly describe the Contractor’s capacity (including any proposed subcontractors) to successfully complete the proposed work, and identify any relevant work experience.”